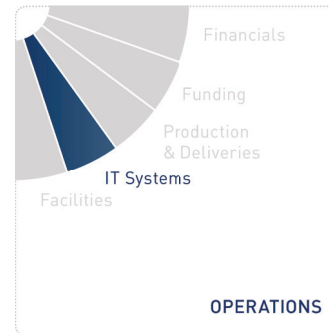
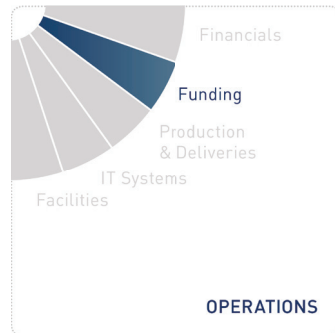
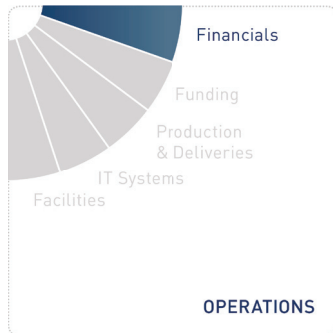


# Get a 360° Perspective and do First Things First

## Develop Profitable Operations



### Financials

Control and keep track of your cash flow

This Focus Area deals with **cash management**, preparing **sales forecasts**, reviewing the **cost structure**, and looking into the company's **profitability** and how it can improve.

### Funding

Find the best way of financing your business

This Focus Area helps deciding between different **financing options**, preparing **information** for and **negotiating** with the lender, exploring alternative **investment opportunities** and reviewing current and future **risks** in the business.

### Production & Deliveries

Manage and optimize your production processes

This Focus Area helps managing **projects**, **trouble shooting** production or workflow problems, optimizing resources through **waste management and reduction**, and **managing the logistic systems** of production and delivery.

### IT Systems

Get the most out of the possibilities IT offers

This Focus Area helps selecting the right **software applications** and services, planning **IT projects**, while making sure the **IT security** is high, working with **IT optimization** of business processes, and deciding the right approach to **IT innovation**.

### Facilities

Create the best conditions for people and products

This Focus Area centres around selecting the right **location** for your business **facilities** and how to **design** and **manage** them, changes to the **production capacity**, and building and maintaining a **knowledge library** for the personal.